



## TCA MONTHLY JUNE 2022

TRI-COUNTY AUTO SUPPLY COMPANY



### TRI-COUNTY AUTO SUPPLY COMPANY - JUNE

#### PRODUCT SPOTLIGHT: SHOPPING BAGS



As of May 4, 2022 all retail stores, grocery stores, and food service businesses in New Jersey are prohibited from providing or selling customers single-use plastic carryout bags. Although it might not seem like it, under the scope of this new law car dealerships are considered retail stores. This is where Tri County comes in. We have access to a large variety of both single-use paper and reusable bags. With multiple different sizes and styles available, we're confident we can provide our clients with a bag to fit any one of their needs. Contact your sales representative today for more information and allow us to help you avoid any costly penalties while simultaneously protecting Mother Earth.

#### BRAKE CLEAN

Tri County is excited to announce the addition of a new non-chlorinated brake cleaner to our product offerings: the Berkebile B3220. Berkebile's new heavy-duty formula is specifically designed to remove brake fluid and other residue while improving braking performance and reducing brake noise. The addition of the B3220 has also allowed us to circumvent recent price increases to our previous brake clean offering while being able to provide a product of the same quality. The B3220 brake cleaner is available for purchase today. Contact your sales rep or visit [www.shoptca.com](http://www.shoptca.com) for more details.



#### FUEL SURCHARGE

In the past Tri County has made it a point to do everything we could to waive fuel surcharges for our customers, even during periods of high demand and high prices. Unfortunately, since fuel prices continue to steadily rise, we are forced to take another look at this policy as we can no longer absorb all these increases. In the spirit of transparency, we wanted to let all our valued customers know that over the next few weeks we will be evaluating the fuel market and deciding on whether or not to begin including a fuel surcharge on deliveries. We understand that no one like surcharge fees, however please understand that we are only doing what is necessary and will continue to work diligently to keep these potential charges as low as possible.

## VALVOLINE PROFESSIONAL SERIES INTAKE CLEANER

As one of Valvoline's largest distributors in the country, we are very proud to carry their world-class portfolio of professional grade chemicals and preventative maintenance products. The benefits and effectiveness of these products are well known, and the industry has taken notice, including several big name auto manufacturers. Last month we announced we would be switching our clients over to Valvoline's new all engine intake cleaner, the 884526. While we have already made tremendous progress in switching to the new product, we're hoping this latest bit of news will help convince you of the benefits of the improved formula.

Recently, the world's third largest vehicle manufacturer by volume, Hyundai Motors, released TSB's for select Hyundai and Kia GDI engines. Valvoline's new all engine intake cleaner was announced as the recommended product to help combat carbon build up that leads to excessive oil consumption. The proprietary formula that was developed by Valvoline's top chemists has made the 884526 a clear favorite among manufacturers for performing any carbon-fighting automotive treatment.



Valvoline's new intake cleaner is not just for Hyundais and Kias. Proven safe for use in most makes and models on the road today, as well as in both PFI and GDI engines, the 884526 is the best way to keep your customers' vehicles operating safely and efficiently. For more information contact your sales representative or visit our website at [www.shoptca.com](http://www.shoptca.com).

**DONALD M. CHAPMAN III**  
**APRIL 25, 1959 – MAY 2, 2022**

Some sad news to report on one of the members of TCA's extended family. Don Chapman, founder of Nittany Paper passed away early last month. Don began his career in paper distribution in 1981 at Scott Paper Company. Eventually he moved over to Winans Mcshane and began a 25-year career in sales. In 2005 he founded Nittany Paper in Lewistown, PA. Utilizing the knowledge he gained from his many years in the business, Don was able to grow the company from three employees to over 140, and from a 5,000 to 350,000 square foot warehouse. Along the way TCA formed a long-lasting partnership with Nittany that continues to this day. Don always did everything he could help grow the janitorial side of our business. He was a true entrepreneur who genuinely cared about his business and the people around him, and he will be missed. On behalf of all of Tri County we'd like to extend our condolences to all of Don's family.

*Don't forget Father's Day falls on Sunday, June 19<sup>th</sup> this year. We here at Tri County Auto Supply would like to wish a happy and healthy Father's Day to all the dads out there.*

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