



TCA MONTHLY

MARCH 2022

TRI-COUNTY AUTO SUPPLY COMPANY



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TCA HAPPENINGS



This past month there have been a lot of new and exciting happenings here at TCA, and we are very excited to share them with all of you today. We would like to extend a heartfelt congratulations to our owner Gary Finkelstein on recently becoming a grandfather for the fifth time. Back on February 17th his daughter Amanda gave birth to a perfect baby girl, Aria Love. We are happy to report both mother and baby are doing well.

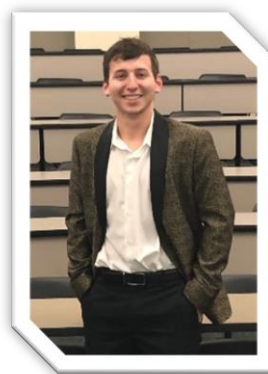
The Finkelsteins are not the only family around here that's getting bigger. Team TCA has expanding as well. We would like to take a moment to recognize our newest warehouse associate, Angel Cabrera, who came on board last month. Although he has only been here a short time he has already stepped up and helped improve the performance of distribution and inventory control. We wish you great success here at TCA.

On top of our in-house expansion, we are thrilled to welcome aboard two new Valvoline clients to the Tri County Family:

- HC Car Wash
- Tri County Transmission.

We look forward to a long and prosperous partnership with both of you.

One last shout out to sales rep Zach Finkelstein. This month marks his first full year working at Tri County Auto Supply. Since starting last year, Zach has worked hard to become one of our top salespeople. His commitment to fulfilling all his clients' needs is truly unmatched. On top of his work in sales, Zach is also willing to step up and help other departments whenever necessary. Whether it's picking up orders, making deliveries, or assisting the warehouse with their daily tasks, Zach does a little bit of everything here at TCA. On behalf of the team, we congratulate you on your first year and look forward to many more.



AC SEASON IS HERE

Believe it or not spring is here around the corner. Before you know it customers will be flooding your dealerships looking to make sure their a/c systems are serviced and operating efficiently. In order to make sure you're prepared for the inevitable rush contact your sales representative or our main office at 973-625-7780 to schedule an A/C machine service today.



IMPORTANT PRICING UPDATES

As the market continues to take unexpected twists and turns nearly everyday, pricing and supply chain shortages change just as fast. Keeping up with these changes and being transparent with our customers on how this will affect them has been a top priority here at Tri County Auto Supply for the past two years.

By now notices of price increases are becoming pretty commonplace. Thankfully this month it's not all doom and gloom when it comes to these changes in pricing. Starting in March a few select products will be subject to an actual price decrease. The products include disposable surgical masks and both nitrile and latex gloves. For more information or to place orders contact your sales representative or visit our website at www.shoptca.com.

Unfortunately this month we also have to announce price increases on a handful of our product lines. Starting in March, brake clean, standard and remote batteries, and both R1234YF and R134A freon will be subject to various price increases. A price increase on all 3M products will also take effect April 1st. As TCA continues to do everything we can to mitigate as many price increases as possible, we appreciate our customers patience, understanding, and support during these uncertain times. Feel free to contact your sales representative or our main office with any questions or concerns.

CHARITY SPOTLIGHT

As we have mentioned in the past, 2022 has brought a renewed focus to Tri County Auto Supply in giving back to the community. As such we have chosen two very worthy charities to make monthly recurring donations to, St. Jude's Childrens Hospital and Shriner's Hospital for Children. As the names suggest both of these organizations are dedicated to advancing cures for and the treatment of catastrophic pediatric diseases. Thanks to the donations these institutions receive no child is ever denied treatment. We are very proud to be able to help these two deserving causes.

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