



## TCA MONTHLY

**JUNE 2021**

TRI-COUNTY AUTO SUPPLY COMPANY



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### **NOTICE: PRODUCT INFLATION AND SUPPLIER SHORTAGES**

We here at TCA are sure many of you have been following the issues facing supply chains today. We are also experiencing these same issues as the automotive industry is dependent on a supply chain that is highly susceptible to disruption. Due to the pandemic, not only are lead times extending out because of the high demand for goods, but this high demand is also driving up costs as it outpaces supply. Shipping container delays, unprecedented steel can shortages, and slowed production of plastic resin due to the winter storms in Gulf of Mexico have also been major factors in the automotive industry's supply chain disruption and rising costs.

The above-mentioned disruptions have translated into shortages in brake fluid, coolant products, and fuel items, all of which are a necessity for any dealership or service center. TCA has planned for and implemented mitigation strategies to offset costs and shortages as best we can. If your dealership or service center is experiencing delays in order fulfillment by your current suppliers, consider contacting **Tri County Auto Supply** for your free Valvoline Service Chemical evaluation.

We recognize this is a challenging business environment with inflation and product shortages at rates not seen for over a decade. We commit to you that we will continue to do all we can to mitigate cost increases and order delays and communicate openly at times when these situations are unavoidable. As always, any additional questions or concerns can be directed to our sales team or main office at 973-625-7708. We thank you for your continued support and understanding during these still uncertain times.

### **Schedule Your A/C Machine Service Today!!**

It's that time of year again. With the warm weather rapidly approaching now is the perfect time to schedule an A/C service. Contact our maintenance technician Scott Grazilla at 862-345-0212 for all your service needs in order to avoid costly repairs and down time.



## Featured Products

### 3M 8180

With nationwide shortages of brake clean continuing it is more important than ever to maintain adequate stock levels. Call or visit our website for more information or to place an order. The msds sheet can be found in the link below:

[https://multimedia.3m.com/mws/mediawebserver?mwsId=SSSSSuUn\\_zu8l00xm8\\_SmxtG4v70k17zHvu9lxtD7SSSSSS--](https://multimedia.3m.com/mws/mediawebserver?mwsId=SSSSSuUn_zu8l00xm8_SmxtG4v70k17zHvu9lxtD7SSSSSS--)



### Custom Embroidery

Contact your sales representative today for information on TCA's ever-expanding custom embroidery line. Whether you're looking for anything from shirts to hats to even duffel bags, TCA can help add a personalized touch to your dealership.

### PPE

As the world moves towards getting back to normal, personal protective equipment is still necessary to keep you and your customers safe. With a variety of Lysol disinfectants, Purell hand sanitizers, face masks, and disposable gloves available, TCA is a one-stop-shop for all your PPE needs. Call your sales representative or visit [www.shoptca.com](http://www.shoptca.com) to order today.



## TCA Happenings

Back in April we welcomed Zachary Finkelstein to our fulfillment team here at TCA. We are now excited to announce that Zach will be expanding his role here into the sales team in the coming weeks. We wish him much success in this new position.

### The Fight Against Lupus

May was lupus awareness month. Due to the pandemic owner Gary Finkelstein set up a charity page and was able to raise over \$1000 for the Lupus Foundation of America. It is the only national force devoted to solving the mystery of lupus, one of the world's most unpredictable and devastating diseases, while giving caring support to those who suffer from its brutal impact. The Lupus Foundation is near and dear to our hearts because the TCA President's wife, Jamie Finkelstein, has been surviving with Lupus for 26 years. Every year TCA participates in an event or donates to the Lupus Foundation during awareness month. To find out how you can get involved please visit: [www.lupus.org](http://www.lupus.org).



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